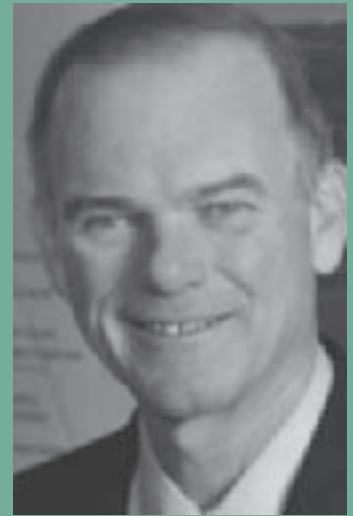


*ralph andersen*



## *Leadership*

*Ralph served as a member of the Sacramento Region Community Foundation's Board of Directors for ten years and was instrumental in the growth and success of the Foundation. He was actively involved with the board's executive, finance, personnel, fund development, and nominating committees. He served as the Foundation's Board President from 2005–2007.*

## *community*

*Student leadership, arts, culture, and healthcare—these are just some areas of community life that were near and dear to Ralph's heart and which he generously supported.*

## *commitment*

*"Part of our resources comes from hard work and opportunities that the community has provided us, making it possible for us to live a wonderful life. We have an obligation to say thank you. The people before us did, and so should we, so life will be just as wonderful and filled with the same opportunities for those who follow us."*

**ALL OF US IN THE FOUNDATION FAMILY ARE GRATEFUL FOR THE TIME AND ENERGY THAT RALPH GAVE TO THE FOUNDATION. WE WILL GREATLY MISS HIS LEADERSHIP, DEDICATION AND SHINING SPIRIT.**

on our  
web site

**Sacramento Region Community Foundation**  
740 University Avenue, Suite 110  
Sacramento, California 95825

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[www.sacregrcf.org](http://www.sacregrcf.org)  
for information  
on the following:

**GABY YOUTH BOARD  
APPLICATION**

**YOUTH HOPE GRANT  
APPLICATIONS**

**FIELD OF INTEREST  
PROCESS AND  
APPLICATION MATERIALS**

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Jeanne Reaves—*Treasurer*  
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Mike Ziegler

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Tina Bryce—*Accounting Associate*  
Sonja Jarvis—*Assistant Controller*  
Nela Reyes Lee—*Philanthropic Service Officer*  
Jim McCallum—*Chief Financial Officer*  
Renee Mungas—*Program Associate*  
Lorili Ostman—*Director of Planned Giving*  
De Aun Tollefson—*Administrative Coordinator*

\* Deceased

an inspiration

**FOR GIVING**



A gorgeous sunset by the river served as a relaxing backdrop during a special gathering graciously hosted by Foundation Board Member and donor, Eleni Tsakopoulos-Kounalakis and her husband Markos Kounalakis. Food, wine, and great conversation were followed by a few words of inspiration from Eleni, reminding special guests about the ease and convenience, and the charitable benefits you receive when you establish a donor-advised fund with the Sacramento Region Community Foundation. Thank you Eleni and Markos for a lovely evening!



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SACRAMENTO REGION  
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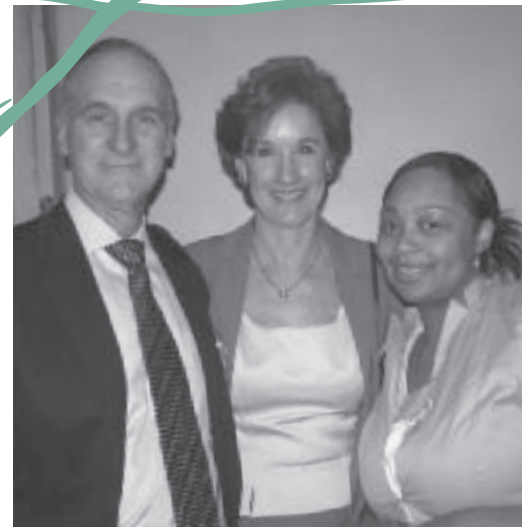
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*impact*

OF LOCAL  
PHILANTHROPY  
HIGHLIGHTED AT  
FOUNDATION'S  
ANNUAL MEETING



Over 300 community supporters and partners gathered to celebrate the impact of local philanthropy during the Sacramento Region Community Foundation's Annual Meeting held May 22<sup>nd</sup> in downtown Sacramento. The Foundation's Board President, Larry Gilzean, emphasized the overall theme of the Foundation's accomplishments in 2006 saying, "The impact of giving not only affects the nonprofit organizations and the people they serve...philanthropy as a ripple effect extends to others in the community as well." Foundation donor and former board member

FROM LEFT TO RIGHT:  
BRUCE HESTER AND  
ELFRENA FOORD ARE JOINED  
BY SCHOLARSHIP RECIPIENT,  
JANAY SWAIN

*continued* ON PAGE 3



# celebration OF YOUTH

The Foundation's Grants Advisory Board for Youth (GABY) Board Members and youth project teams gathered in June to celebrate their accomplishments and the impact they have made in the lives of their peers and members of their communities. In 2006, the GABY received applications for funding from youth ages 10–19. After reviewing all funding requests, the GABY awarded \$70,000 in Youth HOPE Grants to 33 youth-led projects. The funded projects addressed a range of issues impacting youth including environmental education, job skills training, drug and violence prevention, and cultural literacy. Since its inception in 2002, GABY has granted over \$199,000 to 103 youth-led projects throughout the Sacramento region.

Sara Gonzales goes off to college this year, marking the end of her three years as a GABY Board Member. "I have been taught how to run successful meetings, create lasting friendships, and most importantly to speak my mind, stand up for my beliefs and not let anyone persuade me that only their way is the right way," she remarked during her farewell speech. "The lessons I learned and positive feelings I experienced through helping others and learning about philanthropy, I will treasure and value throughout college and the rest of my life."



No one could be more pleased with Sara's GABY involvement than her mom, Juanita. "Here at GABY, everyone's thoughts are important. They also learn to interact with kids from different ages and backgrounds," Juanita commented. "They also learn commitment. When you say that you will be there or will do something, it means that someone is relying on you. It means being true to your word."



This fall, the Sacramento Region Community Foundation will be looking for young people between the ages of 12 and 19 to join the 2007–2008 Grants Advisory Board for Youth (GABY). For more information, please visit [www.sacregcf.org](http://www.sacregcf.org) or call (916) 921–7723.

FROM TOP TO BOTTOM: SARA GONZALES (CENTER) IS JOINED BY HER YOUNGER SISTER, NATALIE (L) AND HER MOM, JUANITA (R); SHOWING PROJECT HIGHLIGHTS

## GIVING WITH A

# Twist

It's a unique, creative way to support your community and the causes you care about! A giving circle is a group of people who join together and pool charitable dollars and decide together how to grant those dollars. Giving circles are very flexible and encourage members to talk about the needs in their community and the best way to address the needs. Members can organize around a common interest or common trait.

The American Leadership Forum (ALF) is a national non-profit organization that gives community leaders opportunities to build trusting relationships with each other and to develop skills in collaboration that can be applied to benefit the community. Each class of ALF takes on a class project and Class X decided to form a Giving Circle as their project to pool charitable dollars and look at the needs in the community where their dollars can have an impact. The group chose the Sacramento Region Community Foundation to administer the funds from their Giving Circle.

"We call our Giving Circle the **Change for Change Fund**," said Kathy Lemke Waste, a senior fellow of ALF, Mountain Valley Chapter. "Our thinking is that those of us in the circle can collect our spare change—and encourage friends and family to do the same. Spare change is, of course, a metaphor for anything from the coins in your pocket to whatever we each want to give. The beauty of a Giving Circle is that it provides people an easy and convenient opportunity to contribute. Our goal is to make a difference for individuals and smaller worthwhile organizations that often run below the radar screen of conventional funding sources."

The Foundation is pleased to be working with ALF Class X on their class project. Visit the Foundation's web site, [www.sacregcf.org](http://www.sacregcf.org) for more information about starting a giving circle or call Lorili Ostman, Director of Development and Planned Gifts at (916) 921–7723.

## UPDATE ON THE

# Digital

## INCLUSION PROJECT



As reported in our winter 2007 newsletter, the Foundation has embarked upon an exciting two-year project to identify ways to bridge the “digital divide” in Sacramento. Funded by a grant from the Community Technology Foundation of California, the Foundation will build a wireless network at a neighborhood site, assess the technology training needs of site residents, and develop educational and training programs that are reflective of residential needs. The project will provide ongoing training, free or low-cost equipment and internet access so that residents can develop their skills.

“We are pleased to announce our partnership with Sacramento Mutual Housing Association to develop the Digital Inclusion project at their Evergreen Estates/Victory Townhomes residential community,” says Ruth Blank, CEO of The Sacramento Region Community Foundation, “We are extremely excited to be working with Sacramento Mutual Housing Association on this multi-year initiative. In addition to having a reputation as a strong community partner, they have a history of developing communities where the residents have participatory governance which will be paramount to the success and sustainability of this project over time.”

Located in North Sacramento’s Dixieanne neighborhood, Evergreen Estates/Victory Townhomes residents will help to develop their own technology training programs. After training, they will be eligible to receive low or no-cost computers. “We are delighted to be a part of one of the city’s first wireless technology communities,” says Rachel Iskow, Executive Director of Sacramento Mutual Housing Association. “By attracting opportunities like this that will bring current and relevant technology to the Dixieanne neighborhood, Sacramento Mutual Housing Association is helping to move its residents into the 21<sup>st</sup> century. This project is just one of the many ways Sacramento Mutual Housing Association is furthering community development in low-income neighborhoods.”

For more information about the Digital Inclusion project, please visit the Foundation’s website at [www.sacregcf.org](http://www.sacregcf.org). For more information about Sacramento Mutual Housing Association and Evergreen Estates/Victory Townhomes, please visit [www.mutualhousing.com](http://www.mutualhousing.com).

*PHOTO ABOVE: RESIDENTS PRIORITIZE THEIR COMPUTER AND INTERNET-BASED TRAINING NEEDS DURING A COMMUNITY MEETING WITH ANNE-MARIE FLYNN, PROGRAM COORDINATOR FOR SACRAMENTO MUTUAL HOUSING ASSOCIATION.*

## SOLUTIONS FOR PROFESSIONAL ADVISORS

The Foundation hosted a breakfast forum in June for Sacramento area professional advisors titled *The Region’s Land Wealth Transfer; How to Solve Your Client’s Estate Issues with Philanthropy*. Sponsored by County Bank, the event featured Mark E. Powell, a partner at Albrecht & Barney who gave an interesting presentation on how Charitable Remainder Trusts, paired with a community foundation, can support a client’s philanthropic objectives. Mark also discussed how real estate translates into community impact and increased everyone’s understanding of the new favorable Unrelated Business Income Tax (UBIT) regulations. To learn more about the maximum benefits of charitable giving through the Sacramento Region Community Foundation, please contact Lorili Ostman, Director of Development and Planned Gifts at (916) 921-7723 or [lorili@sacregcf.org](mailto:lorili@sacregcf.org).



*continued*

FROM PAGE one

Elfrena Foord also spoke about her commitment to providing college scholarships for foster children who receive no financial support when they leave the foster care system at age 18. “When someone gets helped, they just naturally want to help others,” said Elfrena. June Wanish, Roseville’s first woman mayor and long-time supporter of the arts, was recognized as the recipient of the 2007 *Make It Happen! Award*. For more Annual Meeting highlights, please visit our News & Publications section at [www.sacregcf.org](http://www.sacregcf.org).



*FROM LEFT TO RIGHT: ROSEVILLE ARTS! EXECUTIVE DIRECTOR, BARBARA DOLDER ACCEPTS THE MAKE IT HAPPEN! AWARD ON BEHALF OF JUNE WANISH FROM FOUNDATION BOARD MEMBER, MELENA A. OSE; FOUNDATION BOARD PRESIDENT LARRY GILZEAN TALKS ABOUT THE “RIPPLE EFFECT” OF LOCAL PHILANTHROPY*



*Donor  
spotlight:*  
**GIVING SOMETHING BACK  
COMMUNITY FUND**

Headquartered in Oakland, California, Give Something Back is a full service office products and printing company that donates its after-tax profits back to the community. Every year, the company makes donations to nonprofit groups in its service areas throughout California, including the Sacramento region, San Francisco Bay Area, and San Diego. Contributions are primarily made through the Give Something Back customer ballot—a list of qualifying nonprofit organizations that is presented once a year to the company’s customers and employees. Those organizations which receive the highest number of votes get the largest contributions. The company supports organizations in the following areas: health, the environment, community needs, education, and arts and culture.

Since its start in 1991, the company has given more than \$3 million in grants and in-kind donations to nonprofit organizations, with \$500,000 granted to nonprofit organizations in the Sacramento region.

The Sacramento Region Community Foundation screens potential grant applicants for Give Something Back, and provides important background information that helps to determine which nonprofits are included in the ballot. After the votes are tallied, the Foundation distributes the funds to area nonprofits at an annual celebration for award recipients hosted by the company.

“Our success as a business depends on our skill and expertise in making sure our business customers’ needs are well taken care of,” said Give Something Back’s co-founder, Mike Hannigan. “Our success in the community-giving part of our business model depends on the skill and expertise of the Sacramento Region Community Foundation to insure that the real needs of the community are targeted. It is a partnership that has always worked well for us over these past 10 years—and hopefully for many years to come!”. We salute Give Something Back for ten years of giving back to the community through the Sacramento Region Community Foundation! For more information about their grant request process, visit [www.givesomethingback.com](http://www.givesomethingback.com).

*PHOTO ABOVE: GIVE SOMETHING BACK RECOGNIZED SACRAMENTO AREA NONPROFIT GRANT RECIPIENTS AT A SPECIAL EVENT HELD EARLIER THIS YEAR.*

*new*

## INVESTMENT CONSULTANT

The Foundation Board of Directors recently approved the Investment Committee’s recommendation to engage Colonial Consulting LLC as the Sacramento Region Community Foundation’s Investment Consultant. Colonial Consulting, LLC was founded in May of 1980 with the intention of primarily serving not-for-profit institutions. They have maintained this objective during the past twenty-six years, as over 92% of their clients are not-for-profit institutions. As a result, their firm is structured to specifically work with the requirements and challenges of these organizations. Colonial Consulting currently works with 80 clients with a cumulative asset base of approximately \$19 billion. 25 of these clients are Community Foundations.

Brian F. Crawford, CFA is a Senior Consultant at Colonial Consulting LLC and serves as the primary contact for the Sacramento Region Community Foundation. Mr. Crawford has worked at Colonial Consulting in this capacity for two years and currently works with 11 not-for-profit organizations. Prior to his work at Colonial, Mr. Crawford managed the investment research team at Bank of America. He graduated with a Bachelor of Arts Degree in Finance and Accounting at the University of Missouri and his Masters in Finance at Boston University. The Foundation is excited about the expertise in community foundation investments that Brian and the Colonial team will bring.

## CHARITABLE GIFT ANNUITIES PAYOUT HIGHER RATES!

If you would like to make a meaningful gift, but want to increase the income you currently receive from your stocks, certificates of deposits, or bonds, a charitable gift annuity might interest you. If you plan to donate the asset in the future, you might want to consider a charitable gift annuity now. A combination of a gift to charity and an annuity, a charitable gift annuity pays a fixed amount to you or someone you designate for life. For seniors, annuity rates can be as high as 11%. For some baby boomers, a deferred charitable gift annuity can pay out rates as high as 11%. For more information, contact Lorili Ostman, Director of Development & Planned Gifts at the Sacramento Region Community Foundation, at (916) 921-7723.