Investment Overview

Investment Oversight
The Foundation is known for its financial strength and sound investment strategies. Donors can rest assured that their funds are prudently managed by the Foundation’s Investment Committee in consultation with our investment advisor, Crewcial Partners LLC. As of March 31, 2023, the Foundation’s assets totaled $186.3 million.

Investment Committee
Committee members have extensive expertise in business, investments and other disciplines. The Committee sets investment strategy, hires outside professional managers, monitors investment performance against portfolio benchmarks, and reports to the Board of Directors.

- Bret Hewitt, Chair, Community Leader
- Steve Boutin, Shareholder, Boutin Jones, Inc.
- Matthew Jacobs, General Counsel, CalPERS
- Eric Johnson, Director Corporate Development, Meriplex
- Jonathan Lederer, Financial Advisor and Director of Wealth Management, Mission Creek Capital Partners, Inc.
- Scott Syphax, President, Syphax Strategic Solutions
- Rene Nunes Taylor, Community Leader

Investment Consultants – Crewcial Partners LLC
Crewcial Partners LLC of New York was retained by the Investment Committee in 2007 to monitor the investment performance of individual managers and to advise the Committee on investment strategy, asset allocation and manager selection. The firm’s focus is on advising nonprofit organizations. Crewcial currently advises 128 clients, 29 of which are community foundations, with assets under management of $35 billion. Regional clients include Marin Community Foundation and The San Francisco Foundation.

Endowed Funds
Assets in endowed funds are invested to provide an annual amount that will be spent for charitable purposes in perpetuity. The endowed investment pool is an actively managed perpetual fund.

Investment Goals
To earn a sufficient long term return with little to no volatility as possible to preserve the purchasing power of the assets, after annual grants of 4% and annual support fees and cost of living increases.

Spending Policy
Endowed fundholders may choose to make an annual distribution of 4% of the fund’s balance, averaged over the previous 12 quarters. Fundholders may also choose to reinvest that amount into the corpus for continued growth.

Investment Philosophy
The Foundation has adopted a Strategic Asset Allocation Strategy that best balances the opportunity for achieving investment return objectives with an acceptable volatility level. The Portfolio will remain invested in percentages that match those called for in the Policy.

There is significant evidence that long term investors do not benefit from attempting to earn returns through short term asset class forecasts or market timing. While each asset class and strategy is carefully selected, the focus of the investment process is always on the overall Portfolio.

Endowed Investment Results
Results are reported net of investment management fees for the period ending March 31, 2023.

The endowed investment pool is an actively managed perpetual fund.

- Foundation Endowment Fund Portfolio
- Endowment Benchmarks
Endowed Asset Allocations

The Portfolio is amply diversified across various asset classes and strategies, and results of each asset manager are reviewed quarterly by the Investment Committee. Areas of investment include:

**US Large/Mid Cap Equity (16%)**: Large and mid-size US equities that are often well-known.

**US Small Cap Equity (6%)**: Smaller, domestic-based equities with more emphasis on local growth.

**International Equity (15%)**: Investment in this space will include non-US equities in both developed and developing countries.

**Emerging Markets (7%)**: Includes non-US equities in emerging countries.

**Select Strategies (18%)**: A collection of unique, high-conviction strategies, often concentrated by sector and/or position, each with the intention of driving added value to the overall portfolio.

**Core Fixed Income (12%)**: Both domestic and fixed securities.

**Hedged Equity Strategies (3%)**: Well-diversified and utilizes funds that invest in equities on both the long and short side.

**Absolute Return Strategies (6%)**: Investment in this area is well-diversified and includes various underlying strategies including arbitrage, market neutral, event driven, etc.

**Real Assets (5%)**: Well-diversified real estate and commodities.

**Private Equity (11%)**: Privately held companies not traded on a stock exchange.

**Cash and Equivalents (1%)**: Cash and highly liquid short term securities.
Expendable Funds (Non-Endowed)

Donors who choose to spend down their funds rather than permanently endow the assets have the option of selecting an investment pool that closely matches their timing for making grants. All three investment pools are invested in index funds and donors can opt to change pools once a year.

Expendable Asset Allocations

Short Term Portfolio
Provides a high level of liquidity for fundholders with short term grant making strategies (1-3 years).

- Short Term Fixed (50%)
- Money Market (50%)

Intermediate Term Portfolio
Balances mild liquidity needs with a reasonable level of expected appreciation over full market cycles (3-5 years).

- US Large Cap (15%)
- US Small Cap (4%)
- International Equity (13%)
- Emerging Markets (5%)
- US AGG Bonds (23%)
- Short Term Fixed (40%)

Long Term Portfolio
Mirrors the Endowment investment strategy as closely as possible with the intention of maintaining assets within the pool for a longer time frame (over 5 years).

- US Large Cap (30%)
- US Small Cap (6%)
- International Equity (26%)
- Emerging Markets (8%)
- US AGG Bonds (30%)

Expendable Investment Results

Results are reported net of investment management fees for the period ending March 31, 2023.

All expendable fund investment pools are invested in index funds. Pool selection is based on donor’s grant horizon.

<table>
<thead>
<tr>
<th>Period</th>
<th>Short Term Portfolio</th>
<th>Intermediate Term Portfolio</th>
<th>Long Term Portfolio</th>
</tr>
</thead>
<tbody>
<tr>
<td>CYTD</td>
<td>13.6%</td>
<td>5.5%</td>
<td>10.7%</td>
</tr>
<tr>
<td>3 Years</td>
<td>3.8%</td>
<td>4.0%</td>
<td>4.8%</td>
</tr>
<tr>
<td>5 Years</td>
<td>1.2%</td>
<td>2.8%</td>
<td>6.7%</td>
</tr>
<tr>
<td>7 Years</td>
<td>1.0%</td>
<td>1.0%</td>
<td>6.2%</td>
</tr>
<tr>
<td>10 Years</td>
<td>1.0%</td>
<td>1.0%</td>
<td>3.3%</td>
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</tbody>
</table>
For more information, please contact Edward Harris, Chief Financial Officer, edward@sacregcf.org.

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