

*Report of Independent Auditors and  
Consolidated Financial Statements*

**Sacramento Region  
Community Foundation**

*December 31, 2018 and 2017*

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# **Report of Independent Auditors**

To the Audit Committee and Board of Directors  
Sacramento Region Community Foundation

## **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Sacramento Region Community Foundation (“the Foundation”), which comprise the consolidated statements of financial position as of December 31, 2018 and 2017, and the related consolidated statements of activities and changes in net assets, cash flows, and functional expenses for the years then ended, and the related notes to the consolidated financial statements.

### ***Management’s Responsibility for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor’s Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Sacramento Region Community Foundation as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Emphasis of Matter**

As discussed in Note 1 to the financial statements, the Foundation adopted Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. Our opinion is not modified with respect to this matter.

Moss Adams LLP

Sacramento, California  
September 6, 2019

**Consolidated Financial Statements**

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**Sacramento Region Community Foundation**  
**Consolidated Statements of Financial Position**  
**(rounded to the nearest thousand)**  
**December 31, 2018 and 2017**

	<u>2018</u>	<u>2017</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 6,828,000	\$ 9,532,000
Contributions and pledges receivable, current portion	<u>14,000</u>	<u>12,000</u>
Total current assets	6,842,000	9,544,000
<b>NONCURRENT ASSETS</b>		
Contributions and pledges receivable, net of current portion	19,000	21,000
Investments	115,649,000	122,001,000
Land	2,954,000	3,970,000
Beneficial interest in trust	950,000	950,000
Other assets	252,000	2,685,000
Funds held as trustee assets	6,269,000	-
Funds held in split-interest agreements	<u>6,990,000</u>	<u>7,335,000</u>
Total assets	<u>\$ 139,925,000</u>	<u>\$ 146,506,000</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued liabilities	<u>\$ 2,197,000</u>	<u>\$ 1,341,000</u>
Total current liabilities	2,197,000	1,341,000
<b>NONCURRENT LIABILITIES</b>		
Agency endowments	7,800,000	8,436,000
Liability for trustee assets	6,269,000	-
Liability under split-interest agreements	<u>1,607,000</u>	<u>1,773,000</u>
Total liabilities	<u>17,873,000</u>	<u>11,550,000</u>
<b>NET ASSETS</b>		
Without donor restrictions	116,682,000	129,409,000
With donor restrictions	<u>5,370,000</u>	<u>5,547,000</u>
Total net assets	<u>122,052,000</u>	<u>134,956,000</u>
Total liabilities and net assets	<u>\$ 139,925,000</u>	<u>\$ 146,506,000</u>

**Sacramento Region Community Foundation**  
**Consolidated Statements of Activities and Changes in Net Assets**  
**(rounded to the nearest thousand)**  
**Year Ended December 31, 2018**

	Without Donor Restrictions	With Donor Restrictions Split Interest Agreements	Total
<b>SUPPORT, REVENUES, GAINS (LOSSES), AND OTHER SUPPORT</b>			
Donations and pledges	\$ 9,660,000	\$ -	\$ 9,660,000
Program revenue	965,000	-	965,000
Net investment loss	(5,757,000)	(51,000)	(5,808,000)
Change in value of land	(1,016,000)	-	(1,016,000)
Change in value of beneficial interest	(2,000)	-	(2,000)
Administrative fees	2,197,000	-	2,197,000
Other	17,000	-	17,000
Net assets released from restriction	41,000	(41,000)	-
Total support, revenues, gains (losses), and other support	6,105,000	(92,000)	6,013,000
<b>OPERATING EXPENSES</b>			
Administrative fees	2,029,000	-	2,029,000
Fundraising and marketing	382,000	-	382,000
Management and general	1,517,000	-	1,517,000
Total operating expenses	3,928,000	-	3,928,000
<b>PROGRAM EXPENSES</b>			
Program administration	989,000	-	989,000
Grants and scholarships			
Public safety	12,000	-	12,000
Education and scholarship	4,690,000	-	4,690,000
Human services	1,919,000	-	1,919,000
Children's services	850,000	-	850,000
Health services	2,017,000	-	2,017,000
Economic and regional development	494,000	-	494,000
Arts	1,863,000	-	1,863,000
Environment and other	2,070,000	-	2,070,000
Total program expenses	14,904,000	-	14,904,000
<b>CHARITABLE REMAINDER TRUSTS</b>			
Changes in present value of split-interest agreements	-	(85,000)	(85,000)
Total charitable remainder trust	-	(85,000)	(85,000)
<b>CHANGE IN NET ASSETS</b>	(12,727,000)	(177,000)	(12,904,000)
<b>NET ASSETS, beginning of year</b>	129,409,000	5,547,000	134,956,000
<b>NET ASSETS, end of year</b>	\$ 116,682,000	\$ 5,370,000	\$ 122,052,000

**Sacramento Region Community Foundation**  
**Consolidated Statements of Activities and Changes in Net Assets (Continued)**  
**(rounded to the nearest thousand)**  
**Year Ended December 31, 2017**

	Without Donor Restrictions	With Donor Restrictions Split Interest Agreements	Total
<b>SUPPORT, REVENUES, GAINS, AND OTHER SUPPORT</b>			
Donations and pledges	\$ 15,430,000	\$ -	\$ 15,430,000
Program revenue	422,000	-	422,000
Net investment income	16,219,000	103,000	16,322,000
Change in value of land	1,593,000	-	1,593,000
Change in value of beneficial interest	46,000	-	46,000
Administrative fees	2,007,000	-	2,007,000
Other	41,000	-	41,000
Net assets released from restriction	42,000	(42,000)	-
Total support, revenues, gains, and other support	35,800,000	61,000	35,861,000
<b>OPERATING EXPENSES</b>			
Administrative fees	1,878,000	-	1,878,000
Fundraising and marketing	323,000	-	323,000
Management and general	1,423,000	-	1,423,000
Total operating expenses	3,624,000	-	3,624,000
<b>PROGRAM EXPENSES</b>			
Program administration	809,000	-	809,000
Grants and scholarships			
Public safety	8,000	-	8,000
Education and scholarship	3,047,000	-	3,047,000
Human services	1,745,000	-	1,745,000
Children's services	915,000	-	915,000
Health services	1,359,000	-	1,359,000
Economic and regional development	548,000	-	548,000
Arts	1,547,000	-	1,547,000
Environment and other	1,687,000	-	1,687,000
Total program expenses	11,665,000	-	11,665,000
<b>CHARITABLE REMAINDER TRUSTS</b>			
Changes in present value of split-interest agreements	-	325,000	325,000
Total charitable remainder trust	-	325,000	325,000
<b>CHANGE IN NET ASSETS</b>	20,511,000	386,000	20,897,000
<b>NET ASSETS, beginning of year</b>	108,898,000	5,161,000	114,059,000
<b>NET ASSETS, end of year</b>	\$ 129,409,000	\$ 5,547,000	\$ 134,956,000

**Sacramento Region Community Foundation**  
**Consolidated Statements of Functional Expenses**  
**(rounded to the nearest thousand)**  
**Years Ended December 31, 2018 and 2017**

YEAR ENDED DECEMBER 31, 2018

	Program services			Supporting services			Total all services
	Grants and scholarships	Community programs	Total program services	Management and general and administrative fees	Fundraising and marketing	Total supporting services	
Grants and scholarships	\$ 13,915,000	\$ -	\$ 13,915,000	\$ -	\$ -	\$ -	\$ 13,915,000
Administrative fees	-	-	-	2,029,000	-	2,029,000	2,029,000
Salaries and benefits	-	411,000	411,000	1,136,000	43,000	1,179,000	1,590,000
General and administrative	-	308,000	308,000	297,000	223,000	520,000	828,000
Professional fees	-	270,000	270,000	66,000	116,000	182,000	452,000
Depreciation	-	-	-	18,000	-	18,000	18,000
<b>Total</b>	<b>\$ 13,915,000</b>	<b>\$ 989,000</b>	<b>\$ 14,904,000</b>	<b>\$ 3,546,000</b>	<b>\$ 382,000</b>	<b>\$ 3,928,000</b>	<b>\$ 18,832,000</b>

YEAR ENDED DECEMBER 31, 2017

	Program services			Supporting services			Total all services
	Grants and scholarships	Community programs	Total program services	Management and general and administrative fees	Fundraising and marketing	Total supporting services	
Grants and scholarships	\$ 10,856,000	\$ -	\$ 10,856,000	\$ -	\$ -	\$ -	\$ 10,856,000
Administrative fees	-	-	-	1,878,000	-	1,878,000	1,878,000
Salaries and benefits	-	386,000	386,000	1,069,000	41,000	1,110,000	1,496,000
General and administrative	-	242,000	242,000	256,000	204,000	460,000	702,000
Professional fees	-	181,000	181,000	84,000	78,000	162,000	343,000
Depreciation	-	-	-	14,000	-	14,000	14,000
<b>Total</b>	<b>\$ 10,856,000</b>	<b>\$ 809,000</b>	<b>\$ 11,665,000</b>	<b>\$ 3,301,000</b>	<b>\$ 323,000</b>	<b>\$ 3,624,000</b>	<b>\$ 15,289,000</b>

**Sacramento Region Community Foundation**  
**Consolidated Statements of Cash Flows**  
**(rounded to the nearest thousand)**  
**Years Ended December 31, 2018 and 2017**

	<u>2018</u>	<u>2017</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ (12,904,000)	\$ 20,897,000
Adjustments to reconcile change in net assets to cash flows (used in) provided by operating activities:		
Depreciation	18,000	14,000
Unrealized loss (gain) on investment securities	10,969,000	(11,773,000)
Realized gain on investment securities	(3,151,000)	(3,461,000)
Contribution of other assets	-	(2,475,000)
Changes in value of land	1,016,000	(1,970,000)
Changes in present value of split-interest agreements	85,000	(325,000)
Changes in assets and liabilities		
Contributions and pledges receivable	-	12,000
Beneficial interest in trust	-	(47,000)
Other assets	-	18,000
Funds held in split-interest agreements	260,000	106,000
Accounts payable and accrued expenses	856,000	56,000
Agency endowments	(636,000)	(297,000)
Liability under split-interest agreements	(166,000)	(166,000)
	<u>(3,653,000)</u>	<u>589,000</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from sales of investments	15,376,000	13,202,000
Purchases of investments	(16,842,000)	(10,879,000)
Proceeds from sale of other assets	2,449,000	-
Purchases of property and equipment	(34,000)	(39,000)
	<u>949,000</u>	<u>2,284,000</u>
<b>NET CHANGES IN CASH AND CASH EQUIVALENTS</b>	<u>(2,704,000)</u>	<u>2,873,000</u>
<b>CASH AND CASH EQUIVALENTS, beginning of year</b>	<u>9,532,000</u>	<u>6,659,000</u>
<b>CASH AND CASH EQUIVALENTS, end of year</b>	<u>\$ 6,828,000</u>	<u>\$ 9,532,000</u>
<b>SUPPLEMENTAL CASH FLOW DISCLOSURES</b>		
Noncash contributions	<u>\$ -</u>	<u>\$ 377,000</u>

# Sacramento Region Community Foundation

## Notes to Consolidated Financial Statements (rounded to the nearest thousand)

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### NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

**Organization** – Sacramento Region Community Foundation (“SRCF”) is a not-for-profit organization incorporated under the laws of the State of California whose purpose is to administer contributions received, distribute grants and run programs which meet community needs. SRCF is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

SRCF Supporting Organization is a type one supporting organization that is a not-for-profit public benefit corporation, incorporated in April, 2014, to hold unconventional donations such as real estate and privately held stock until their disposition. The organization is included in the consolidated financial statements in accordance with generally accepted accounting principles. As of December 31, 2018 and 2017, there were assets of \$0 and \$225,000, respectively, in SRCF Supporting Organization.

**Principles of consolidation** – The accompanying consolidated financial statements reflect the consolidation of SRCF and the SRCF Supporting Organization (collectively, the “Foundation”). All significant transactions between the entities have been eliminated in consolidation.

**Basis of presentation** – The consolidated financial statements are presented in conformity with accounting principles generally accepted in the United States of America (GAAP). In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14 Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. The Foundation has adopted the standard as of January 1, 2018, and has adjusted the presentation in these consolidated financial statements accordingly, through inclusion of information about liquidity and availability of resources (Note 2), inclusion of information provided about allocation of functional expenses (Note 1), and changes to the presentation of net asset classification on the financial statements (Note 1).

The Foundation’s resources are classified for accounting and reporting purposes into funds established according to their nature and objectives. While separate accounts are maintained for each fund, in the consolidated financial statements the funds have been combined. The funds of the Foundation are maintained as follows:

*Administrative fund* – Administrative fund represents a portion of funds that are available for the Foundation operations.

*Endowed and expendable funds* – Endowed and expendable funds are available for disbursement at the recommendation of the donor subject to approval by the Board of Directors (the “Board”).

**Cash and cash equivalents** – Cash and cash equivalents includes highly liquid investments with remaining terms to maturity of three months or less at the date of acquisition. Interest income on cash and cash equivalents is included in support, revenues, gains, and other support in the consolidated statements of activities and changes in net assets as those investment types are used for the Foundation’s daily cash management activities.

**Contributions and pledges receivable** – Contributions and pledges receivable represent unconditional promises to contribute specified amounts to the Foundation in the future. The contributions and pledges receivable are recognized as donations when made. Discounts related to contributions receivable are insignificant and have not been recorded.

## Sacramento Region Community Foundation

### Notes to Consolidated Financial Statements

(rounded to the nearest thousand)

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Contributions and pledges receivable are measured at their fair value and reported as an increase in net assets. The Foundation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets, or if they are designated as support for future periods. When a donor restriction is satisfied or a stipulated time restriction ends, net assets are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities and changes in net assets as net assets released from restriction. Contributions are subject to variance power and give the Board the power to modify any restriction or condition on the distribution of funds for any specified charitable purpose or to specified organizations if, in the sole judgment of the Board, such restriction or condition becomes, in effect, unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the community or area served. Based on that provision, the Foundation classifies contributions as without donor restrictions for financial statement presentation.

**Allowance for uncollectible contributions** – An allowance is maintained to provide for uncollectible contributions that can be expected to occur in the normal course of operations. The allowance is based on management’s analysis of the outstanding pledges and general business and economic conditions in the community. The allowance is established through a provision for pledge losses which reduces gross revenue. As of December 31, 2018 and 2017, management determined that no allowance for uncollectible contributions was necessary.

**Investments** – The Foundation invests in securities from the various donor and administrative funds that it maintains in order to increase its investment options and risk diversification. The funds are accounted for using the “market value unit method”. Under this method, each donor fund is assigned a number of units based on the ratio of the donor fund’s market value with the market value of all investments at the time of entry in the pool. Monthly, the pooled assets are valued and new unit values calculated. Changes in estimated fair values are recognized as gains or losses in the consolidated statements of activities and changes in net assets.

**Concentrations of risk** – The Foundation recognizes that there are additional inherent risks associated with non-publicly traded securities. Risk is managed through rigorous evaluation before an investment is made, quarterly monitoring of valuations and regular communication with investment managers.

To address market and credit risks of investments, the Foundation maintains formal investment policies that set out performance criteria, provide investment guidelines and require regular review of investment performance. Investments are managed by multiple investment managers, who have responsibility for investing the funds using various investment strategies. The Foundation has custody agreements with selected banks, which process transactions at the direction of authorized staff and investment managers.

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist primarily of investments in excess of Securities Investor Protection Corporation (SIPC) insurance and cash deposits in excess of the Federal Deposit Insurance Corporation (FDIC). The Foundation occasionally maintains balances in depository and brokerage accounts in excess of the respective FDIC and SIPC insurance limits. Management does not believe it is exposed to any significant credit risk on uninsured amounts.

**Sacramento Region Community Foundation**  
**Notes to Consolidated Financial Statements**  
**(rounded to the nearest thousand)**

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**Long-lived assets** – The Foundation evaluates long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Upon such an occurrence, recoverability of assets to be held and used is measured by comparing the carrying amount of an asset to forecasted undiscounted future net cash flows expected to be generated by the asset. If the carrying amount exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of or held for sale are reported at the lower of the carrying amount or fair value, less costs to sell or dispose.

**Other assets** – Other assets includes donated residential property and mitigation credits received by the Foundation as of December 31, 2018 and 2017. The Foundation recognizes donated assets at their estimated fair value when contributed and is generally made available for sale as soon as practicable. During the year ended December 31, 2018, the Foundation sold the residential property and mitigations credits.

Other assets as of December 31, consisted of the following:

	2018	2017
Residential property	\$ -	\$ 225,000
Mitigation credits	-	2,250,000
Other	252,000	210,000
Total other assets	\$ 252,000	\$ 2,685,000

**Funds held in split-interest agreements** – The Foundation is the trustee, beneficiary or both the trustee and beneficiary of charitable remainder trusts (CRTs). When the Foundation is the trustee of a CRT, the assets held in trust are recorded at fair value, as determined by quoted market price or other relevant valuation methods, and a corresponding liability is established to recognize the trust's future obligations. If the Foundation is an irrevocable beneficiary of a CRT, management prepares an estimate of the present value of the future contribution using methods that are reciprocal to the methods used by the donor in determining their charitable deduction for Federal income tax purposes. Collectability and changes in fair value of these contributions are evaluated periodically and charged or credited to income annually. When the Foundation is the trustee and irrevocable beneficiary, the CRT assets are recorded at fair market value and the corresponding liability is recorded net of the contribution amount calculated in the manner outlined above. Changes in fair value of the recorded amounts are charged or credited to income annually.

**Agency endowments** – The Foundation receives and distributes assets under certain agency and intermediary arrangements. When a not-for-profit organization establishes a fund at a community foundation with its own funds and specifies itself or its affiliate as the beneficiary of that fund, the Foundation accounts for the transfer of such assets as a liability. Liabilities are established at the fair value of the funds, which are generally equivalent to the present value of future payments expected to be made to the not-for-profit organizations and are reflected under agency endowments on the accompanying consolidated statements of financial position.

**Funds held as trustee assets and liabilities** – The Foundation is the trustee of a trust and assets and liabilities are recorded at fair market value of the assets received from the donor. Investments owned by these organizations are recorded as offsetting assets and liabilities.

## Sacramento Region Community Foundation

### Notes to Consolidated Financial Statements

(rounded to the nearest thousand)

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**Net assets** – Net assets are classified based on existence or absence of donor-imposed restrictions as follows:

*Net assets without donor restrictions* – Represent resources available to support the Foundation's operations, and resources with no use or time restrictions that have become available for use by the Foundation, in accordance with the intention of the donor. A portion of these net assets may be designated by the Board of Directors for specific purposes. The bylaws of the Foundation include a variance provision giving the Board the power to modify any restriction or condition on the distribution of funds for any specified charitable purpose or to specified organizations if, in the sole judgment of the Board (without the necessity of the approval of any other party), such restriction or condition becomes, in effect, unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the community or area served. Based on that provision, the Foundation classifies contributions, except as noted below, as net assets without donor restrictions for financial statement presentation.

*Net assets with donor restrictions* – Represent those resources the use of which has been restricted by donors to specific use or the passage of time. The release of net assets from restrictions results from the satisfaction of the restricted purposes specified by the donors, or the passage of time, or both. Split interest gifts for which the Foundation acts as trustee are recorded as net assets with donor restrictions until such time as the contract has expired or matured. The Foundation may also receive grants from charitable foundations and local agencies for initiatives and special projects for which purpose restrictions apply. Such grants are recorded as net assets with donor restrictions until the purpose restrictions are met. When the purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported as net assets released from restrictions. The Foundation retains a variance provision in its bylaws that allows the Board to modify a donor's restrictions. That provision has rarely been used by the Board during the Foundation's history and in all such cases, the Board's actions attempt to follow the donor's original intent as closely as is practicable. Based on that provision, the Foundation classifies contributions otherwise restricted by donors and their related activity, except as noted above, as net assets without donor restrictions for financial statement presentation.

**Revenue recognition** – Contributions are recognized as revenue when received or unconditionally promised. Unconditional promises to give that are expected to be collected in future years, are recognized at fair value based on discounted cash flows. The discount on these amounts are computed using the rate applicable in the year the promises were received. Contributions of assets other than cash are recorded at their estimated fair value. Real estate contributed is recorded at appraised value on the date of the gift and is generally made available for sale as soon as practicable. Contributions of public stock are recorded at the average of the quoted high and low market price on the date of donation.

**Functional expense allocations** – The costs of providing various programs and other activities have been summarized on a functional basis in the consolidated statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses are directly charged to the functions they benefit.

**Income taxes** – The Foundation is a nonprofit corporation exempt from federal income taxes under Internal Revenue Code section 501(c)(3) and from State of California income taxes, except on unrelated business income. Therefore, these consolidated financial statements contain no provision for such taxes. Informational returns are filed annually with federal and state taxing authorities. The Foundation is not aware of any transactions that would affect its tax-exempt status. The Foundation had no unrecognized tax benefits as of December 31, 2018 and 2017.

## Sacramento Region Community Foundation Notes to Consolidated Financial Statements (rounded to the nearest thousand)

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The Foundation believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the consolidated financial statements. For the years ended December 31, 2018 and 2017, there were no tax interest or penalties recorded in the consolidated statements of activities and changes in net assets.

**Use of estimates** – The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

**Recent accounting pronouncements** – In May 2014, the FASB issued Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (ASU 2014-09), which provides that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services by identifying the contract(s) with a customer, identifying the performance obligations in the contract, determining the transaction price, allocating the transaction price to the performance obligations in the contract, and recognizing revenue when (or as) the entity satisfied a performance obligation. In August 2015, the FASB issued ASU No. 2015-14, Deferral of the Effective Date (ASU 2015-14), which deferred the effective date of ASU 2014-09 for all entities by one year. In March 2016, the FASB issued ASU No. 2016-08, Principal versus Agent Considerations (Reporting Revenue Gross versus Net) (ASU 2016-08), which clarifies the implementation guidance on principal versus agent considerations in ASU 2014-09. In April 2016, the FASB issued ASU No. 2016-10, Identifying Performance Obligations and Licensing (ASU 2016-10), which clarifies the implementation guidance on identifying performance obligations and the licensing implementation guidance in ASU 2014-09, while retaining the related principles for those areas. In May 2016, the FASB issued ASU No. 2016-12, Narrow-Scope Improvements and Practical Expedients (ASU 2016-12), which provides narrow-scope improvements and practical expedients to ASU 2014-09. ASU 2014-09, ASU 2015-14, ASU 2016-08, ASU 2016-10, and ASU 2016-12 are effective for the Foundation beginning January 1, 2019. Management is currently evaluating the impact of the provisions of ASU 2014-09, ASU 2015-14, ASU 2016-08, ASU 2016-10, and ASU 2016-12 on the consolidated financial statements.

In January 2016, the FASB issued ASU No. 2016-01, Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities (ASU 2016-01), to enhance the reporting model for financial instruments to provide users of financial statements with more decision-useful information. This update will address certain aspects of recognition, measurement, presentation, and disclosure of financial instruments. The adoption of ASU 2016-01 is effective for the Foundation beginning January 1, 2019. Management is currently evaluating the impact of the provisions of ASU 2016-01 on the consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842) (ASU 2016-02), to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the statement of financial position and disclosing key information about leasing arrangements. The adoption of ASU 2016-02 is effective for the Foundation beginning January 1, 2020. Management is currently evaluating the impact of the provisions of ASU No. 2016-02 on the consolidated financial statements.

## **Sacramento Region Community Foundation**

### **Notes to Consolidated Financial Statements**

**(rounded to the nearest thousand)**

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In November 2016, the FASB issued ASU No. 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash (ASU 2016-18), which requires the statement of cash flows to explain the change during the period in the total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. The adoption of ASU 2016-18 is effective for the Foundation beginning January 1, 2019. Management is currently evaluating the impact of the provisions of ASU 2016-18 on the consolidated financial statements.

In June 2018, the FASB issued ASU No. 2018-08, Not-for-Profit-Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (ASU 2018-08), which assists entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 958, Not-for-Profit-Entities, or as exchange (reciprocal) transactions subject to other guidance and (2) determining whether a contribution is conditional. The adoption of ASU 2018-08 is effective for the Foundation beginning January 1, 2019. Management is currently evaluating the impact of the provisions of ASU 2018-08 on the consolidated financial statements.

**Subsequent events** – Subsequent events are events or transactions that occur after the consolidated statement of financial position date, but before consolidated financial statements are available to be issued. The Foundation recognizes in the consolidated financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the consolidated statement of financial position, including the estimates inherent in the process of preparing the consolidated financial statements. The consolidated financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the consolidated statement of financial position, but arose after the consolidated statement of financial position date and before the consolidated financial statements are available to be issued. Subsequent events have been evaluated through September 6, 2019, the date the consolidated financial statements were available to be issued.

**Sacramento Region Community Foundation**  
**Notes to Consolidated Financial Statements**  
**(rounded to the nearest thousand)**

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**NOTE 2 – LIQUIDITY AND AVAILABILITY**

The Foundation's consolidated financial assets are available within one year of the financial position date for general expenditures as follows:

Cash and investments for endowed fund appropriations for following year	\$ 4,623,000
Cash and investments for expendable contractual or donor imposed restrictions	25,011,000
Cash and investments for operational expenditures	1,280,000
Total financial assets available to meet cash needs for general expenditures within one year	\$ 30,914,000

The Foundation has a goal to maintain cash and short-term investment balances on hand to meet at least 30 days of ordinary business expenses, which are on average \$200,000. The Foundation has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

The Foundation has a primary reserve of \$427,000 and an excess reserve of \$292,000 as of December 31, 2018, intended to cover the greater of the loss of fee revenue due to a 30% market decline or 25% (3 months) of compensation and benefits, that is available for general expenditures or other obligations which are due. The Foundation also has a board designated endowment of \$1,827,000 as of December 31, 2018 which the Board, at its discretion, may unendow to supplement assets available for general expenditures.

**NOTE 3 – SPLIT-INTEREST AGREEMENTS**

Split-interest agreements as of December 31 consisted of the following:

	2018	2017
<u>Funds held in split-interest agreements</u>		
Cash and cash equivalents	\$ 159,000	\$ 427,000
Split-interest agreement contributions receivable	5,344,000	5,389,000
Investment securities	1,487,000	1,519,000
Total funds held in split-interest agreements	\$ 6,990,000	\$ 7,335,000
<u>Liability under split-interest agreements</u>	\$ (1,607,000)	\$ (1,773,000)

Charitable remainder trusts held by the Foundation pay administrative fees to the Foundation that are accounted for as inter-fund transactions which eliminate in the consolidated financial statements. The related income and expense are reflected on the consolidated statements of activities and changes in net assets to clarify the revenue sources of the Foundation's fund without donor restrictions.

# Sacramento Region Community Foundation

## Notes to Consolidated Financial Statements

(rounded to the nearest thousand)

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### NOTE 4 – FAIR VALUE MEASUREMENT

**Fair value of investments** – The Foundation applies the guidance FASB ASC 820, Fair Value Measurements, for all financial assets and liabilities that are recognized or disclosed at fair value in the consolidated financial statements on a recurring basis (at least annually). FASB ASC 820 defines fair value, establishes a framework for measuring fair value, and enhances disclosures about fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and in the principal or most advantageous market for the asset or liability. The fair value should be calculated based on assumptions that market participants would use in pricing the asset or liability, not on assumptions specific to the entity. In addition, the fair value of liabilities should include consideration of nonperformance risk including the Foundation's own credit risk.

In addition to defining fair value, the standard expands the disclosure requirements around fair value and establishes a fair value hierarchy for valuation inputs. The hierarchy prioritizes the inputs into three levels based on the extent to which inputs used in measuring fair value are observable in the market. Each fair value measurement is reported in one of the three levels, which is determined by the lowest level input that is significant to the fair value measurement in its entirety. These levels are:

**Level 1** – Quoted prices are available in active markets for identical assets or liabilities.

**Level 2** – Observable inputs other than level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

**Level 3** – Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities. Due to the inherent uncertainty of valuation of nonmarketable and restricted investments, those estimated values may differ significantly from the values that would have been used had a ready market for the securities existed. Those differences could be material.

The following methods and assumptions were used by the Foundation to estimate the fair value of its consolidated financial instruments as of December 31, 2018 and 2017, respectively:

*Investment securities* – For investment securities, fair values are based on either quoted market prices, quoted market prices for similar securities, indications of values provided by brokers or derived from model-based valuation techniques that use assumptions not observable in the market.

*Beneficial interest in trust* – For beneficial interest in trust agreements, fair values are based on information supplied by the trustee.

*Funds held in split-interest agreements* – For funds held in split-interest agreements when the Foundation is an irrevocable beneficiary of a CRT, fair values are based on a present value calculation of the irrevocable portion of the assets of the split-interest agreements utilizing discount rates between 5.4% - 12.1%, based on the applicable federal rate at the date of contribution. Funds held in split-interest agreements when the Foundation is the trustee of a CRT are comprised of equities, mutual funds and other investments which have quoted market prices.

*Funds held as trustee assets* – Funds held as trustee assets are comprised of equities, mutual funds, and other investments which have quoted market prices.

**Sacramento Region Community Foundation**  
**Notes to Consolidated Financial Statements**  
**(rounded to the nearest thousand)**

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*Land* – The land is stated at estimated fair value and is independently appraised periodically by an external appraiser. The Foundation’s management annually reviews the independent appraisal. The appraisal uses the sales comparison approach and the land residual analysis to estimate a value of each of the detached residential land use components. In the direct sale companion approach, adjustments to the prices of comparable transactions are made based on differences between the comparable sales and the subject property. The land residual analysis takes into account home prices, direct and indirect construction costs, remaining site development costs, permits and fees, accrued appreciation, and developer’s incentive. The lot values indicated by each approach will then be reconciled into an opinion of market value for each of the detached residential land use components. On June 11, 2019, the Foundation sold the land.

Management monitors the availability of observable market data to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

Management evaluates the significance of transfers between levels based upon the nature of the consolidated financial instrument and size of the transfer relative to total assets, total liabilities or total earnings. There were no such transfers for the years ended December 31, 2018 and 2017.

**Sacramento Region Community Foundation**  
**Notes to Consolidated Financial Statements**  
**(rounded to the nearest thousand)**

The following tables present information about the Foundations' assets and liabilities measured at fair value on a recurring basis as of December 31:

	December 31, 2018				
	Total	Level 1	Level 2	Level 3	Other*
<b>ASSETS</b>					
Investments					
Mutual funds	\$ 58,059,000	\$ 58,059,000	\$ -	\$ -	\$ -
Common commingled funds	24,070,000	-	-	-	24,070,000
Corporate stocks and notes	3,997,000	3,997,000	-	-	-
Corporate bonds	91,000	91,000	-	-	-
Alternative investments					
Private assets funds	7,793,000	-	-	7,793,000	-
Real assets funds	1,635,000	-	-	1,635,000	-
Real estate funds	2,513,000	-	-	2,513,000	-
Hedge funds	17,491,000	-	-	-	17,491,000
<b>Total investments</b>	<b><u>\$ 115,649,000</u></b>	<b><u>\$ 62,147,000</u></b>	<b><u>\$ -</u></b>	<b><u>\$ 11,941,000</u></b>	<b><u>\$ 41,561,000</u></b>
Beneficial interest in trust					
Beneficial interest in trust	<u>\$ 950,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 950,000</u>	<u>\$ -</u>
Split-interest agreements					
Funds held in split-interest agreements	<u>\$ 6,831,000</u>	<u>\$ 1,487,000</u>	<u>\$ -</u>	<u>\$ 5,344,000</u>	<u>\$ -</u>
Land					
Land	<u>\$ 2,954,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,954,000</u>	<u>\$ -</u>
Funds held as trustee assets					
Funds held as trustee assets	<u>\$ 6,301,000</u>	<u>\$ 6,301,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
<b>LIABILITIES</b>					
Split-interest agreements					
Liability under split-interest agreements	<u>\$ (1,607,000)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (1,607,000)</u>	<u>\$ -</u>
Liability for trustee assets					
Liability for trustee assets	<u>\$ (6,301,000)</u>	<u>\$ (6,301,000)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

**Sacramento Region Community Foundation**  
**Notes to Consolidated Financial Statements**  
**(rounded to the nearest thousand)**

	December 31, 2017				
	Total	Level 1	Level 2	Level 3	Other*
<b>ASSETS</b>					
Investments					
Mutual funds	\$ 65,030,000	\$ 65,030,000	\$ -	\$ -	\$ -
Common commingled funds	24,902,000	-	-	-	24,902,000
Corporate stocks and notes	4,361,000	4,361,000	-	-	-
Corporate bonds	130,000	130,000	-	-	-
Alternative investments					
Private assets funds	6,843,000	-	-	6,843,000	-
Real assets funds	4,377,000	-	-	4,377,000	-
Real estate funds	2,631,000	-	-	2,631,000	-
Hedge funds	13,727,000	-	-	-	13,727,000
Total investments	<u>\$ 122,001,000</u>	<u>\$ 69,521,000</u>	<u>\$ -</u>	<u>\$ 13,851,000</u>	<u>\$ 38,629,000</u>
Beneficial interest in trust					
Beneficial interest in trust	<u>\$ 950,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 950,000</u>	<u>\$ -</u>
Split-interest agreements					
Funds held in split-interest agreements	<u>\$ 6,908,000</u>	<u>\$ 1,519,000</u>	<u>\$ -</u>	<u>\$ 5,389,000</u>	<u>\$ -</u>
Land					
Land	<u>\$ 3,970,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,970,000</u>	<u>\$ -</u>
<b>LIABILITIES</b>					
Split-interest agreements					
Liability under split-interest agreements	<u>\$ (1,773,000)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (1,773,000)</u>	<u>\$ -</u>

\*Investments measured using Net Asset Value (NAV) practical expedient are not included in the fair value hierarchy.

**Mutual funds** – This class includes investments in mutual funds that invest primarily in domestic and foreign equity or debt securities. The objective of these investments is to capture similar market returns in their respective indices. The funds are priced and traded on a daily basis and offer full liquidity and availability on a daily basis.

**Common commingled funds** – This class includes investments in commingled funds that invest primarily in domestic and foreign equity or debt securities. The objective of these investments is to capture similar market returns in their respective indices. The funds' underlying positions are all marketable and priced regularly but the majority of the funds themselves are priced monthly on a net asset value basis. Common commingled funds are accessible for full liquidity on a monthly basis on the first of every month.

**Alternative investments** – This class includes multiple strategies in investments that are intended to either protect capital through unique investment opportunities while finding value when markets are less than optimal or to maximize returns greater than, while providing less correlation to, the volatility of the overall stock markets. Although these investments may not have readily determinable fair value as defined by accounting principles generally accepted in the United States of America, management believes it has sufficient information and valuation techniques to reflect a reasonable estimate of fair value and this fair value is more representative of the basis for which management and knowledgeable investors make their investment decisions.

## Sacramento Region Community Foundation

### Notes to Consolidated Financial Statements

(rounded to the nearest thousand)

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*Private assets funds* – This class includes managed funds and fund-of-funds that invest in private and public companies through a variety of strategies including but not limited to early and late stage venture capital, leveraged buy-outs, distressed assets, special situations and credit strategies. These closely-held private or restricted stock are reviewed no less than annually using a variety of qualitative factors to subjectively determine the most appropriate valuation methodologies. Valuation inputs may include, but are not limited to, initial investment amount (cost), observed transaction price used in subsequent valuations, liquidation value, qualified opinion or appraisal, company financial statements, press releases and company commentary, and the Foundation's own assessment of value and applicable discounts. These investments are generally not redeemable from the fund manager. Instead, distributions are received through the liquidation of the underlying assets of the fund, typically over 10 years or more.

*Real assets funds* – This class includes direct investments in digital assets and physical assets such as land, precious metals, commodities and timber are reviewed no less than annually using a variety of qualitative factors to subjectively determine the most appropriate valuation methodologies. Valuation inputs for Level 3 assets may include, but are not limited to, the initial investment amount (cost), company financial statements, and independent appraisal. Fair value is determined using a variety of valuation techniques utilizing appraisals and/or company financial statements. These investments are generally not redeemable from the fund manager. Instead, distributions are received through the liquidation of the underlying assets of the fund, typically over 5 to 10 years.

*Real estate funds* – This class includes direct investment in real estate and interests in real estate partnerships and investments in real estate funds and are reviewed no less than annually using a variety of qualitative factors to subjectively determine the most appropriate valuation methodologies consistent with the market, income and cost approaches. Valuation inputs may include, but are not limited to, the initial investment amount (costs), partnership financial statements, market comparable, qualified appraisal, discounted cash flow, and the Foundation's own assessment of value and applicable discounts. Independent appraisals of significant real estate held for investment are conducted periodically, depending on the nature of the investment. These investments are generally not redeemable from the fund manager. Instead, distributions are received through the liquidation of the underlying assets of the fund, typically over 10 years or more.

*Hedge funds* – This class includes actively managed funds and fund-of-funds employing a variety of strategies, including but not limited to multi-strategy, absolute return, long/short, arbitrage, event-driven, distressed debt and credit. Hedge funds have the ability to invest long and short, shift from a net long position to a net short position, apply leverage, invest in derivatives, and invest in the debt or equity of public and private companies in domestic and foreign markets. Redemptions vary by fund but often are redeemable with written notification up to 95 days. When requested for full redemption, 5-10% of assets are generally held back for several months after the redemption date until final audits are completed.

**Corporate stocks and notes** – This class includes investments in individual domestic and foreign equity securities. The objective of these investments is to capture dividend income and capital appreciation. The securities are priced and traded on a daily basis and offer full liquidity and availability on a daily basis.

**Corporate bonds** – This class includes investments in individual domestic fixed income securities. The objective of these investments is to capture interest income. The securities are priced and traded on a daily basis and offer full liquidity and availability on a daily basis.

## Sacramento Region Community Foundation Notes to Consolidated Financial Statements (rounded to the nearest thousand)

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**Beneficial interest in trust, funds and liabilities held in trustee agreements, funds and liabilities held in split-interest agreements** – The Foundation uses the fair value of trust assets reported by the trustee to record the fair value of the beneficial interests in trust; uses a discounted cash flow methodology to record the fair value of the assets and liability associated with split-interest agreements when the Foundation is an irrevocable beneficiary of a CRT; and uses quoted market prices to record the fair value of the investment securities held when the Foundation is the trustee of a an agreement or of a CRT.

Fair value inputs are reviewed and updated annually by adjusting the current life expectancy of the income beneficiaries, an applicable discount rate determined by the Foundation, and market value of each trust from financial statements provided by the trustees. A decrease in the discount rate and a shorter life expectancy will increase the fair value of the funds held in split-interest agreements and liability, just as an increase in the discount rate and a longer life expectancy will decrease the fair value of the funds held in split-interest agreements and liability.

**Land** – This classification includes a single- and multi-family residential project. A total of 190 single-family lots and a 5.21-acre multi-family site, open space parcels (inclusive of a storm detention basin) and a neighborhood park site. The Foundation employs an external independent appraiser to value the property periodically.

**Valuation process** – The Foundation's investments are generally classified within Level 1 of the fair value hierarchy because they are valued using quoted market prices, broker or dealer quotations, or alternative pricing sources with reasonable levels of price transparency. The types of instruments valued based on quoted market prices in active markets include corporate stocks and notes, corporate bonds and mutual funds. Such instruments are generally classified within Level 1 of the fair value hierarchy.

A portion of the alternative investments and the Foundation's beneficial interest in trust are classified within Level 3 of the fair value hierarchy as significant assumptions are not observable in the market. The alternative Investments may be in offshore fund vehicles or in a fund of funds structure and the beneficial interest in trust represents an ownership interest in a trust, and therefore do not have a readily determinable fair values. The Foundation values its alternative investments based on indicative pricing using a market approach. Those indicative price quotes represent the individual broker's own assessments based on similar assets as well as using valuation techniques and analyzing the underlying asset. The Foundation also relies on other qualitative analysis including discussions with brokers and fund managers and overall capital market liquidity to value its alternative investments. The Foundation values its beneficial interest in trust based on the fair values reported by the trustee which includes unobservable inputs as the Foundation does not own the individual underlying trust assets.

Funds held in trustee agreements and funds held in split-interest agreements are classified within Level 1 and Level 3 of the fair value hierarchy. Funds included in Level 1 are invested in instruments such as equities, mutual funds and other investments which have quoted market prices. Funds included in Level 3 are ownership interests in a company that benefit split-interest agreements held at the Foundation. The Foundation values these ownership interests based on the fair values of various securities and the net asset value of the company which includes unobservable inputs.

Land is classified within Level 3 of the fair value hierarchy; as significant assumptions are not observable in the market. At December 31, 2017, the land was valued based on an external appraisal. The appraisal includes unobservable inputs. At December 31, 2018, the land was valued based on the selling price of the land.

**Sacramento Region Community Foundation**  
**Notes to Consolidated Financial Statements**  
**(rounded to the nearest thousand)**

The following tables present the changes in Level 3 investments (including the change in fair value) on the consolidated statements of financial position for the years ended December 31:

	2018						
	Private Assets Funds	Real Assets Funds	Real Estate Funds	Beneficial Interest in Trust	Funds held in Split Interest Agreements	Land	Total
Balance, January 1	\$ 6,843,000	\$ 4,377,000	\$ 2,631,000	\$ 950,000	\$ 5,389,000	\$ 3,970,000	\$ 24,160,000
Total realized and unrealized gains (losses) included in changes in net assets	1,715,000	8,000	434,000	-	(45,000)	(1,016,000)	1,096,000
Gifts	-	50,000	-	-	-	-	50,000
Purchases	1,084,000	131,000	393,000	-	-	-	1,608,000
Sales	(1,849,000)	(2,931,000)	(945,000)	-	-	-	(5,725,000)
Balance, December 31	<u>\$ 7,793,000</u>	<u>\$ 1,635,000</u>	<u>\$ 2,513,000</u>	<u>\$ 950,000</u>	<u>\$ 5,344,000</u>	<u>\$ 2,954,000</u>	<u>\$ 21,189,000</u>
Change in unrealized gains and losses on investments held as of December 31	<u>\$ 387,000</u>	<u>\$ (51,000)</u>	<u>\$ 212,000</u>	<u>\$ -</u>	<u>\$ (45,000)</u>	<u>\$ (1,016,000)</u>	<u>\$ (513,000)</u>
	2017						
	Private Assets Funds	Real Assets Funds	Real Estate Funds	Beneficial Interest in Trust	Funds held in Split Interest Agreements	Land	Total
Balance, January 1	6,256,000	3,977,000	2,701,000	\$ 903,000	\$ 4,997,000	\$ 2,000,000	\$ 20,834,000
Total realized and unrealized gains included in changes in net assets	1,192,000	302,000	265,000	47,000	392,000	1,593,000	3,791,000
Gifts	-	-	-	-	-	377,000	377,000
Purchases	986,000	247,000	302,000	-	-	-	1,535,000
Sales	(1,591,000)	(149,000)	(637,000)	-	-	-	(2,377,000)
Balance, December 31	<u>\$ 6,843,000</u>	<u>\$ 4,377,000</u>	<u>\$ 2,631,000</u>	<u>\$ 950,000</u>	<u>\$ 5,389,000</u>	<u>\$ 3,970,000</u>	<u>\$ 24,160,000</u>
Change in unrealized gains and losses on investments held as of December 31	<u>\$ (95,000)</u>	<u>\$ 228,000</u>	<u>\$ 216,000</u>	<u>\$ 47,000</u>	<u>\$ 392,000</u>	<u>\$ 1,593,000</u>	<u>\$ 2,381,000</u>

**Sacramento Region Community Foundation**  
**Notes to Consolidated Financial Statements**  
**(rounded to the nearest thousand)**

The table below presents information about significant unobservable inputs related to material categories of Level 3 financial assets and liabilities at December 31:

	Fair Value at December 31, 2018	Valuation Techniques	Unobservable Inputs	Quantitative Inputs
Private assets funds	\$ 6,843,000	Market, cost, or income	409A valuation Funds financials	na*
Real assets funds	\$ 4,377,000	Market, cost, or income	409A valuation Funds financials	na*
Real estate funds	\$ 2,631,000	Market comparables	Listing prices, General partner estimates	na*
Beneficial interest in trust	\$ 950,000	Fair value of trust assets reported by the trustee	Asset fair value from trustees	Varies
Funds held in split-interest agreement assets and liabilities	\$ 3,737,000	Discounted cash flows	Asset fair values from trustees Payout rate Payout frequency Term life of instrument IRS Publication 1458 unitrust factors AFR rate	Varies 4.9 - 10.1% Quarterly, annually Lifetime .39 - .90 3.6%
Land	\$ 2,954,000	Subsequent sale of the land	na	na

\* Not included due to the wide range of possible values given the diverse nature of the underlying investments.

Approximately 25% and 23% of the Foundation's investments were invested in alternative investments as of December 31, 2018 and 2017, respectively. These investments are composed of private assets funds, real assets funds, real estate funds and hedge funds that are not immediately liquid. Certain of the Foundation's investments require investment commitments and include limitations on the timing of subsequent withdrawals from those investments. The Foundation was committed to approximately \$6,584,000 and \$5,843,000 in future investments as of December 31, 2018 and 2017, respectively.

**Sacramento Region Community Foundation**  
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**(rounded to the nearest thousand)**

**Investments valued at NAV** – The Foundation reports certain investments that are measured at fair value using the NAV per share "practical expedient" as determined by investment managers. These investments do not have readily determinable fair values and are investments in companies that prepare their financial statements consistent with the measurement principles of an investment company or have attributes of an investment company. The following table lists investments reported at NAV by major category as of December 31:

Investments	2018		2017		Unfunded Commitments	Redemption Frequency	Redemption Notice
	# of Funds	Fair Value	# of Funds	Fair Value			
Common commingled funds							
Fixed income	1	\$ 2,926,000	1	\$ 2,281,000	\$ -	Twice Monthly	10 Days
Domestic equities	1	2,015,000	1	2,182,000	-	Daily	None
International equities	6	19,129,000	6	20,439,000	-	Monthly, Quarterly August 31, 2019 - November 30, 2020	5 - 120 Days
Alternative investments							
Hedge funds	10	17,491,000	7	13,727,000	-	Twice Monthly, Quarterly, June 30, 2019 - December 31, 2019	45 - 95 Days
Total		<u>\$ 41,561,000</u>		<u>\$ 38,629,000</u>	<u>\$ -</u>		

**NOTE 5 – ENDOWMENT NET ASSETS**

*Endowment* – The Foundation accounts for endowment gifts under the Uniform Prudent Management of Institutional Funds Act (UPMIFA). Under UPMIFA, the Foundation may allow an endowed fund to spend into historic gift value if it can prudently do so after consideration of 7 factors that affect the spending and future earnings of the fund. The factors in making a determination as to the appropriation of assets for expenditure are: 1) the duration and preservation of the fund, 2) the purposes of the organization and the endowment fund with donor restrictions, 3) general economic conditions, 4) the possible effect of inflation and deflation, 5) the expected total return from income and the appreciation of investments, 6) other resources of the Foundation, and 7) the investment policies of the Foundation.

*Interpretation of relevant law* – The Board of Directors of the Foundation, with the advice of legal counsel, has determined it holds assets which meet the definition of endowment funds under the UPMIFA. As a result of the Foundation's ability to spend into historic gift value and its variance power provision, the Foundation classifies contributions, related activity net assets for donor endowments as without donor restrictions for the consolidated financial statement presentation. A board designated endowment fund, one where the Foundation's board has set aside a permanent portion of its net assets without donor restrictions to support the Foundation for the long term, is classified as net assets without donor restrictions.

*Investment and spending policies* – The Foundation has adopted investment and spending policies for endowed assets that attempt to provide a predictable stream of funding for programs supported by its endowment while seeking to maintain the purchasing power of the endowed assets. The investment and spending policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes.

**Sacramento Region Community Foundation**  
**Notes to Consolidated Financial Statements**  
**(rounded to the nearest thousand)**

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The Foundation has a policy of appropriating for distribution in the current year 4% of an endowment fund's average fair value over the past 12 quarters ending September 30. In establishing this policy, the Foundation has set its long-term total return rate to be approximately 8% annually which allows for the achieved spending rate, investment expenses, and growth of the fund's balance over time. The Foundation's spending policy is reviewed annually in light of economic conditions and relationship to the overall long-term benchmark.

To satisfy its long-term rate of return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation with an emphasis on equity based investments, within prudent risk parameters.

Classifications include endowment which is designated by donors, and endowment which has been board designated. The changes in endowment net assets for the years ended December 31 were as follows:

	2018	2017
Endowment net assets, January 1	\$ 97,935,000	\$ 84,865,000
Investment return:		
Investment income	603,000	748,000
Net (depreciation) appreciation (realized and unrealized)	(5,224,000)	13,342,000
Total investment (loss) return	(4,621,000)	14,090,000
Contributions	1,304,000	3,023,000
Appropriation of endowment assets for expenditure	(4,027,000)	(4,043,000)
Endowment net assets, December 31	\$ 90,591,000	\$ 97,935,000
	2018	2017
Board designated endowments with variance power	\$ 88,764,000	\$ 95,911,000
Board designated endowments	1,827,000	2,024,000
Total	\$ 90,591,000	\$ 97,935,000

# Sacramento Region Community Foundation

## Notes to Consolidated Financial Statements

(rounded to the nearest thousand)

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### NOTE 6 – COMMITMENTS AND CONTINGENCIES

*Lease obligation* – The Foundation leases its office premises with a term of five years, expiring in October 2022. The Foundation also leases certain equipment under noncancellable leases. Following is a schedule of future minimum rental payments under its noncancelable operating leases:

<u>Years Ending December 31,</u>	
2019	\$ 150,000
2020	154,000
2021	161,000
2022	<u>133,000</u>
Total	<u>\$ 598,000</u>

Rental expense consisted of approximately \$152,000 and \$129,000 for the years ended December 31, 2018 and 2017, respectively.

*Contingencies* – The Foundation is subject to legal proceedings and claims which arise in the ordinary course of business. In the opinion of management, the amount of ultimate liability with respect to such actions will not materially affect the financial position or results of operations of the Foundation.

### NOTE 7 – RETIREMENT BENEFITS

Effective June 1, 2014, the Foundation established a 401(k) plan (the Plan). Participation in the Plan is voluntary and all full-time and part-time employees who complete 1,000 hours of service and a one year waiting period are eligible to participate. The Foundation makes contributions equal to 8% of the employee's base pay each pay period. Employer contributions for all employees are fully vested when made except for eligible employees hired after June 1, 2014, whose employer contributions will vest equally over a 3-year period. All employee contributions are fully vested when made. Employer contributions totaled \$77,000 and \$86,000 for the years ended December 31, 2018 and 2017, respectively.